

# IAS RETAILER COMPENSATIONS

AT&T prepaid	\$30 <sup>1</sup> 5GB LTE	\$40 <sup>2</sup> 15GB	\$50 <sup>3</sup> UNLIMITED	\$65 <sup>4</sup> UNLIMITED MAX
<b>AIRTIME (11.5%)</b>	<b>\$3.45</b>	<b>\$4.60</b>	<b>\$5.75</b>	<b>\$7.48</b>
Month 1 SPIFF	\$13.50	\$18.00	\$22.50	\$29.25
Month 2 SPIFF	\$8.10	\$10.80	\$13.50	\$17.55
Month 3 SPIFF	\$5.40	\$10.80	\$13.50	\$17.55
<b>TOTAL COMP</b>	<b>\$37.35</b>	<b>\$53.40</b>	<b>\$66.75</b>	<b>\$86.78</b>

## All monthly plans include:

- ✓ Unlimited talk & text
- ✓ HD Voice & Wi-Fi Calling<sup>5</sup>
- ✓ Unlimited text from the U.S. to over 230 countries
- ✓ Fraud Call Blocking and Spam Alerts<sup>6</sup>

AT&T prepaid	\$30	\$40	\$50	\$65
DATA	5GB	15GB	UNLIMITED w/5G	UNLIMITED w/5G
Mobile hotspot <sup>7</sup>	✓	✓	Add-on Available	10GB
Cloud Storage				100GB
Unlimited talk & text to Mexico & Canada		✓	✓	✓
Use talk, text & data in Mexico & Canada		✓	✓	✓
Stream HD video <sup>8</sup> HD quality when available w/Stream Saver turned off				✓
Unused data rolls to next month <sup>9</sup>	✓	✓		

<sup>1</sup> AT&T \$30 plan NOT eligible for autopay discount, however customer may still sign up for Autopay.

<sup>2</sup> AT&T \$40 plan NOT eligible for autopay discount, however customer may still sign up for Autopay.

<sup>3</sup> AT&T \$50 Plan is a limited time offer. It is NOT eligible for Autopay Discount. Travel, USVI and Puerto Rico Dealers are not eligible for this plan.

<sup>4</sup> \$65 Monthly Plan: Unlimited, after 22GB AT&T may slow data speeds when the network is busy. Eligible for \$15 AutoPay discount.

<sup>5</sup> HD Voice-where available and with compatible device. See att.com/hdvoice for details. Wi-Fi Calling requires compatible devices and active Wi-Fi connection. See att.com/wifi calling for details.

<sup>6</sup> Fraud Call Blocking and Spam Alerts: Compatible device required. Fraud blocking may inadvertently block wanted calls; setting can be adjusted in AT&T Call Protect app.

<sup>7</sup> Mobile Hotspot: After 10GB, hotspot speed limited to max of 128Kbps. Actual speeds vary by device capability and location. For use in U.S. only.

<sup>8</sup> Stream Saver: for content we can identify as video, streaming will be at Standard Definition quality (about 480p). AT&T will activate it and you can turn it off or on at any time on select plans. Go to att.com/stream saver for details.

<sup>9</sup> Rollover Data™: Capped data phone plans only. Unused high-speed data from your monthly plan allowance rounds up to the nearest megabyte (MB) with any plan change (such as changing data amounts, cancellation, or balance expiration). Rollover Data is used after your monthly high-speed plan allowance or any Data Add-On.

On Unlimited plans, AT&T may temporarily slow data speeds if the network is busy. Mexico and Canada roaming may be reduced to 2G speeds. AT&T 5G: Requires compatible plan and device.

Commission includes monthly spiffs and 11.5% airtime margin.